

台達電子2016年第三季財報法人說明會

Delta Electronics, Inc.

3Q 2016 Results Analyst Meeting

28 Oct 2016



- **本簡報財務數字係根據國際財務報導準則編製**
The financial numbers hereby are based on International Financial Reporting Standards (IFRS)
- **合併數字係經由會計師核閱簽證**
Cumulative consolidated numbers were reviewed by CPA



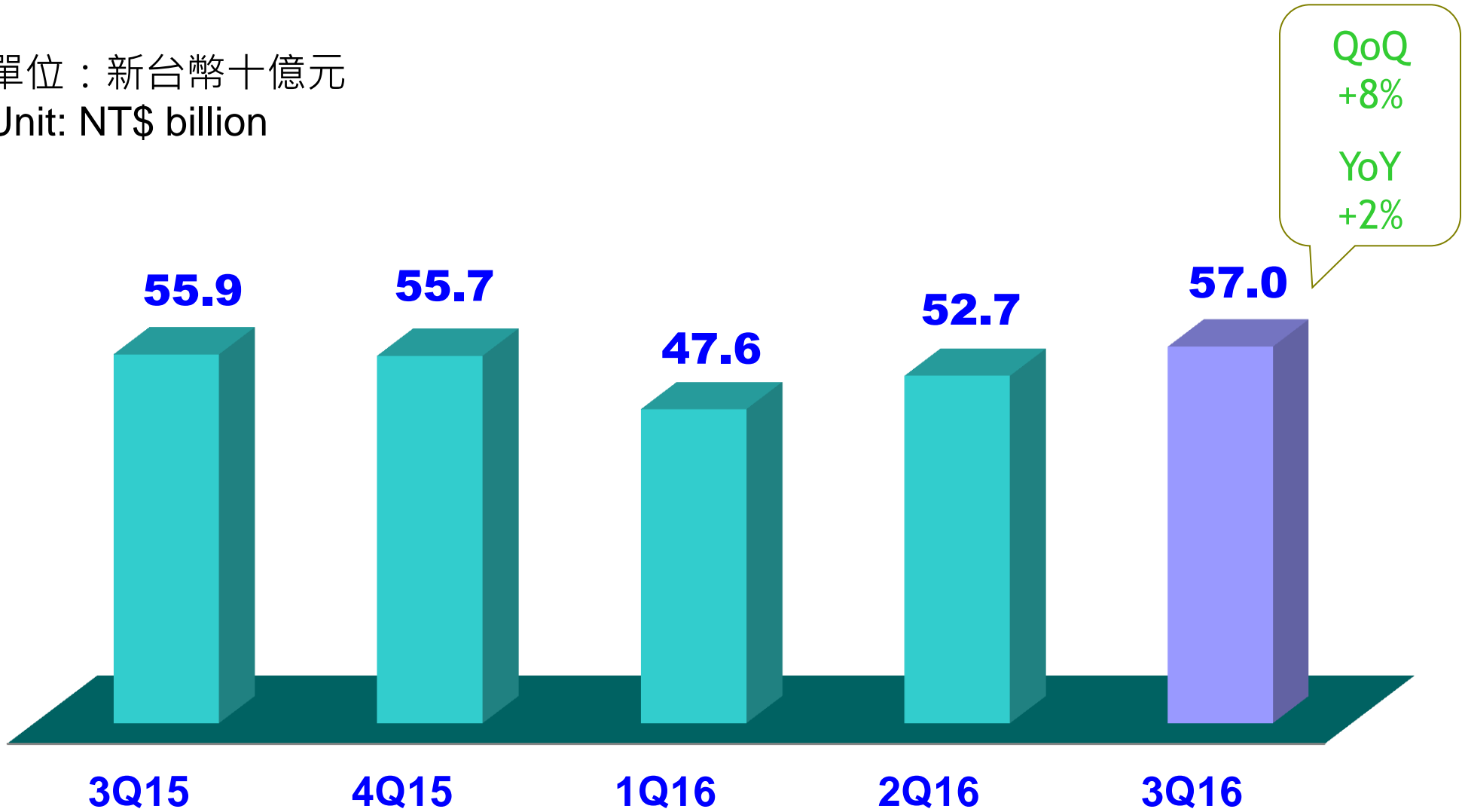
2016年第三季結算數字

2016 Third Quarter Results



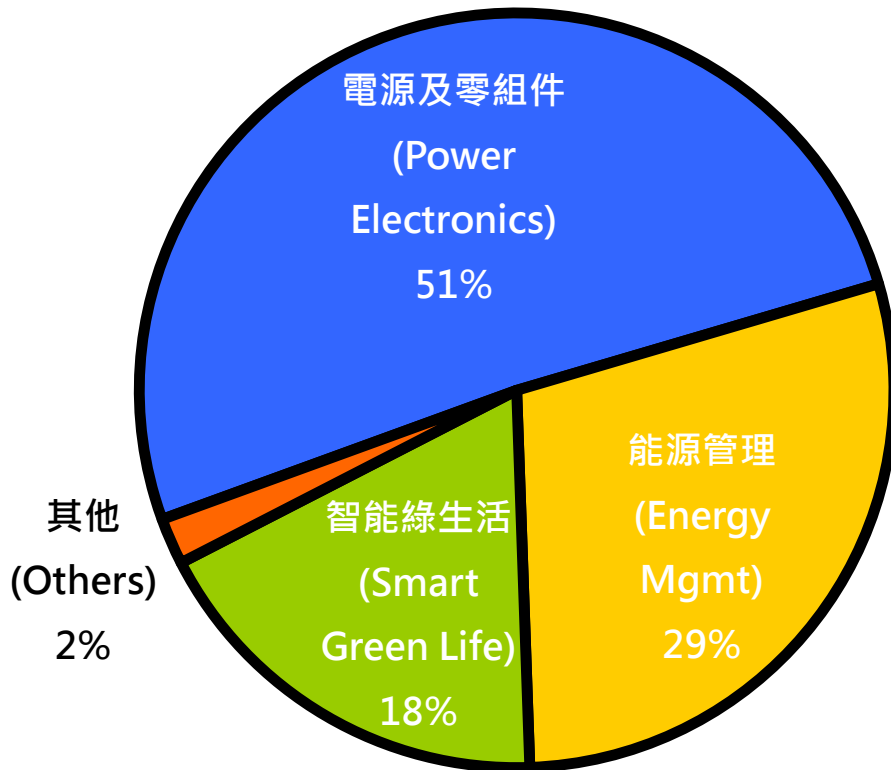
合併營收 Sales Revenue

單位：新台幣十億元
Unit: NT\$ billion

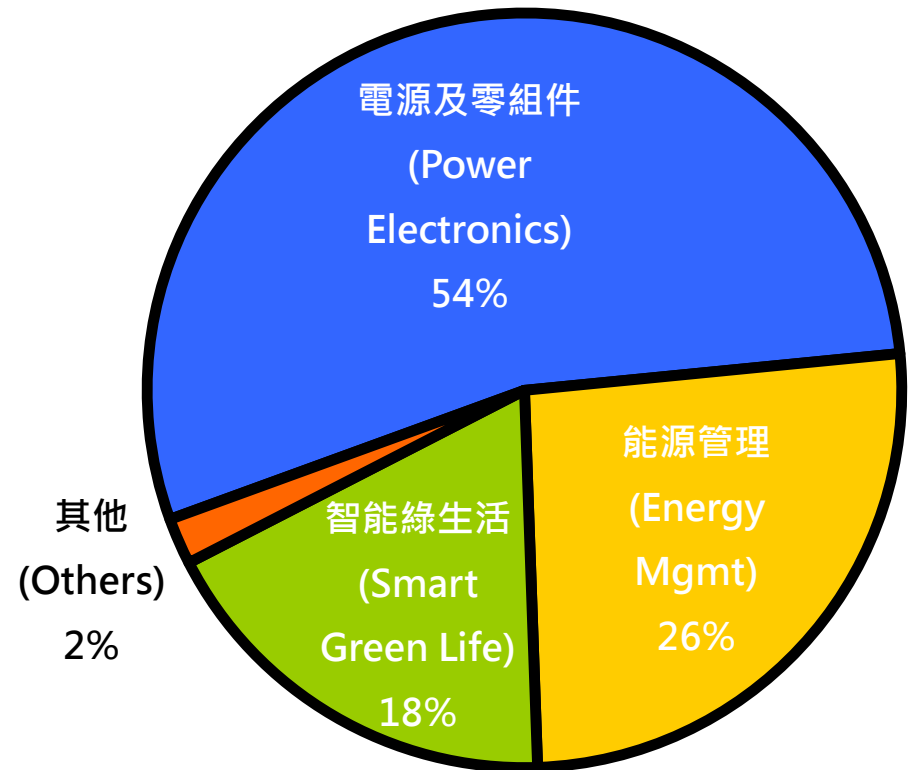


業務分類 (季對季) Sales Revenue by Business (QoQ)

2Q16



3Q16





業務分類 (季對季)

Sales Revenue by Business (QoQ)

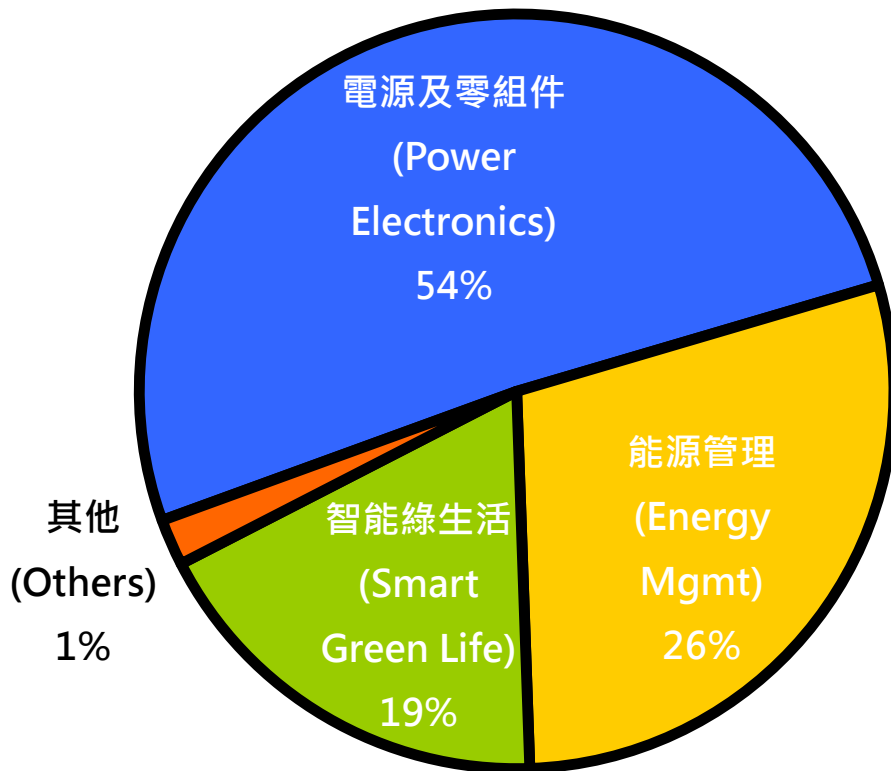
單位：新台幣百萬元

Unit: NT\$ million

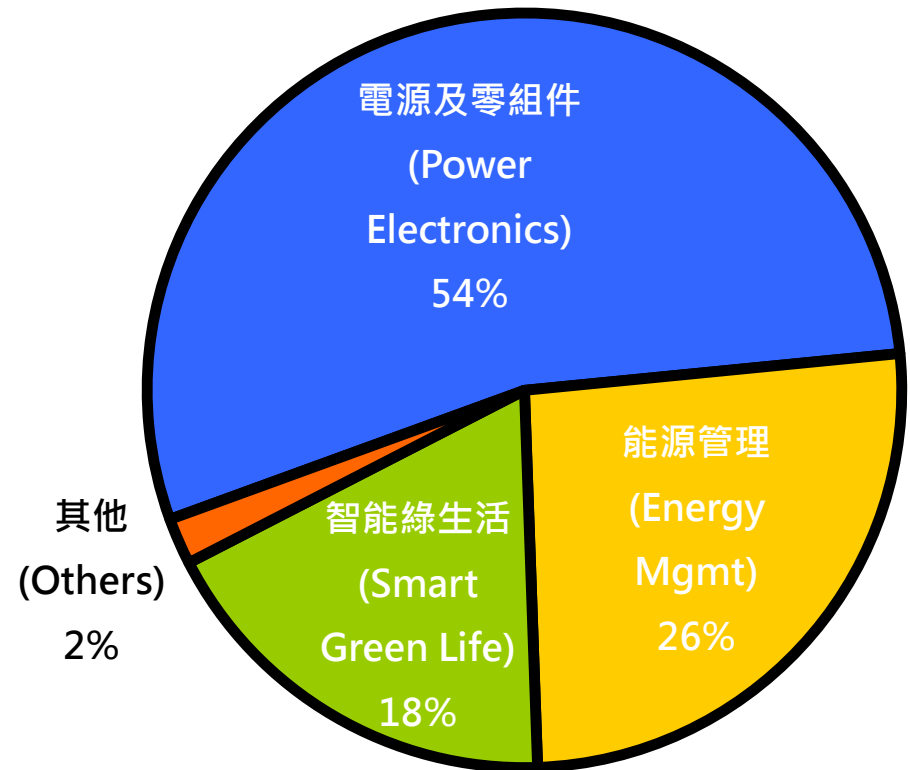
	2Q16	3Q16	Change
電源及零組件 (Power Electronics)	27,003	30,980	15%
能源管理 (Energy Management)	15,485	14,886	-4%
智能綠生活 (Smart Green Life)	9,399	10,397	11%

業務分類 (年對年) Sales Revenue by Business (YoY)

3Q15



3Q16





業務分類 (年對年) Sales Revenue by Business (YoY)

單位：新台幣百萬元

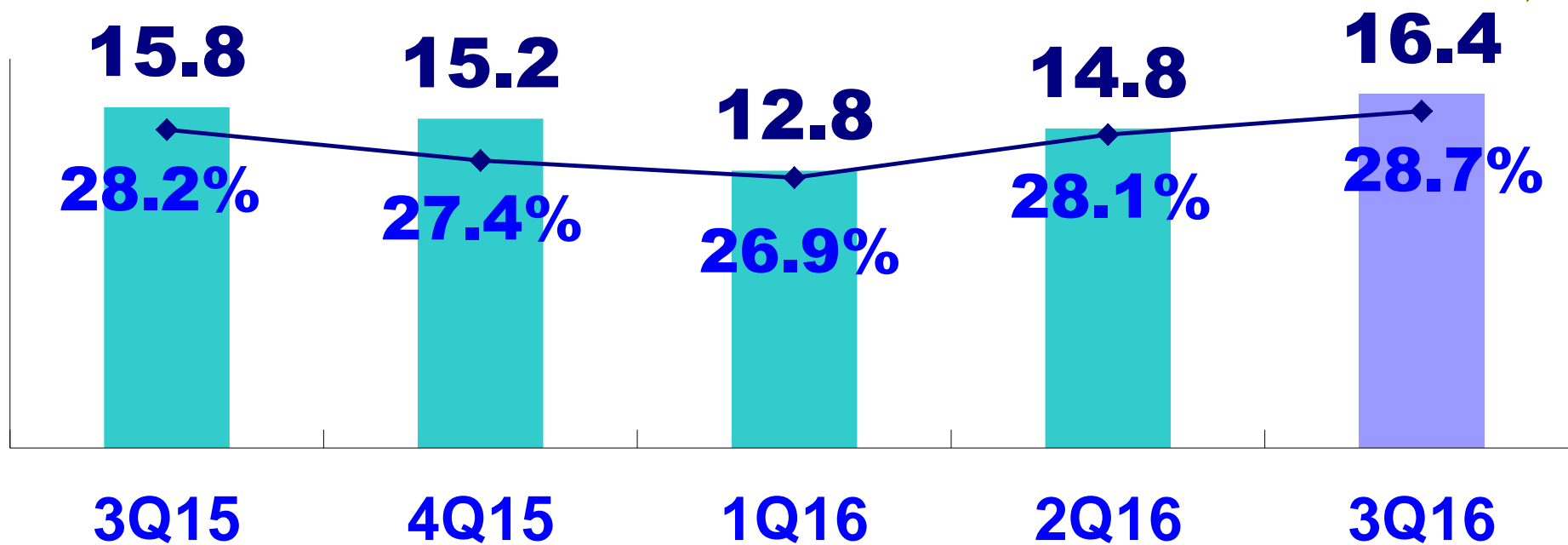
Unit: NT\$ million

	3Q15	3Q16	Change
電源及零組件 (Power Electronics)	30,331	30,980	2%
能源管理 (Energy Management)	14,700	14,886	1%
智能綠生活 (Smart Green Life)	10,473	10,397	-1%

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales

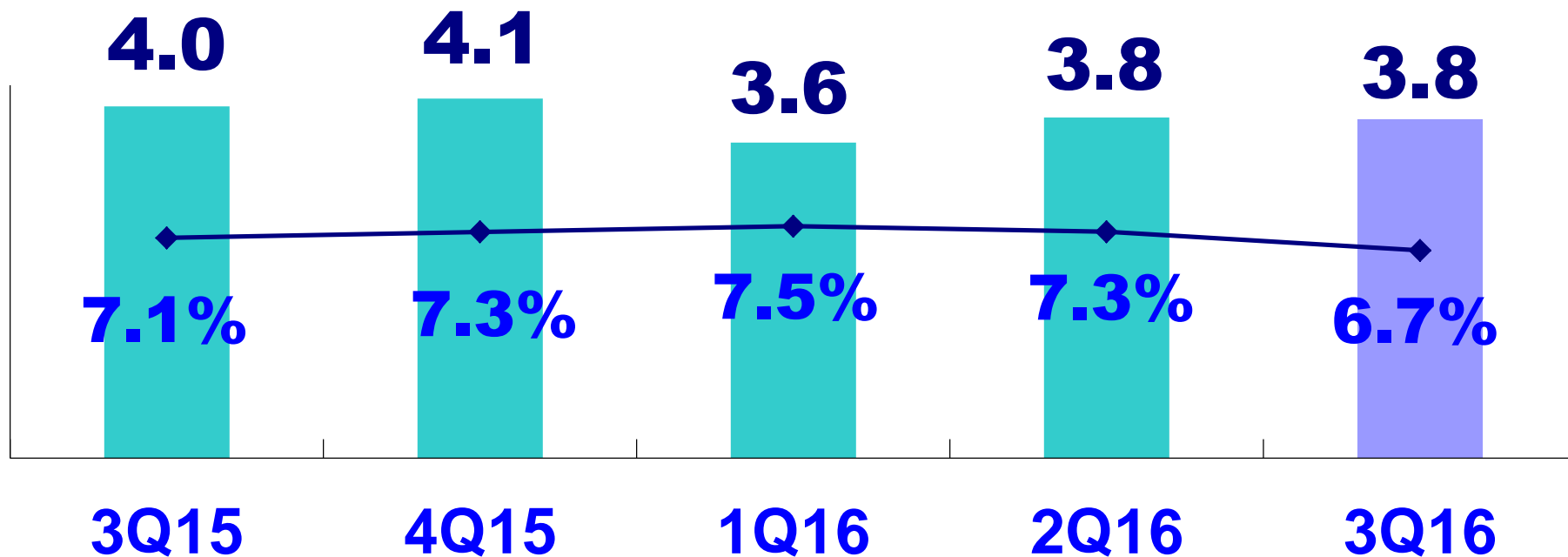
QoQ
+11%

YoY
+4%



單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales

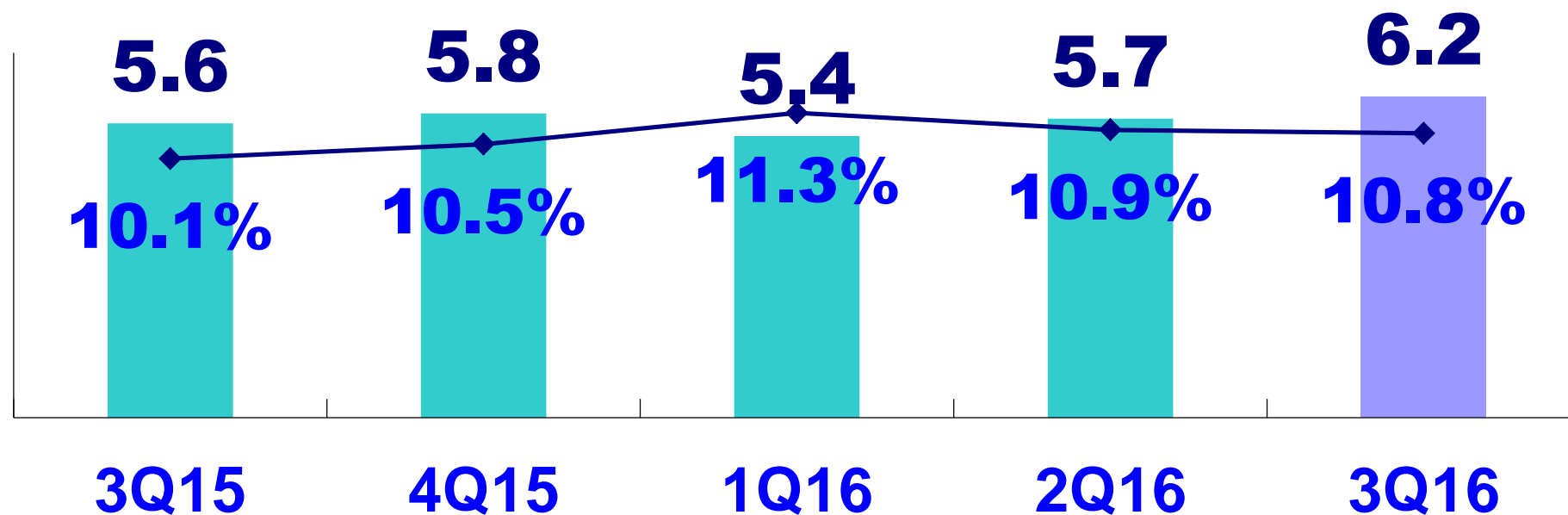
QoQ
-1%
YoY
-4%



單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales

QoQ
+7%

YoY
+9%



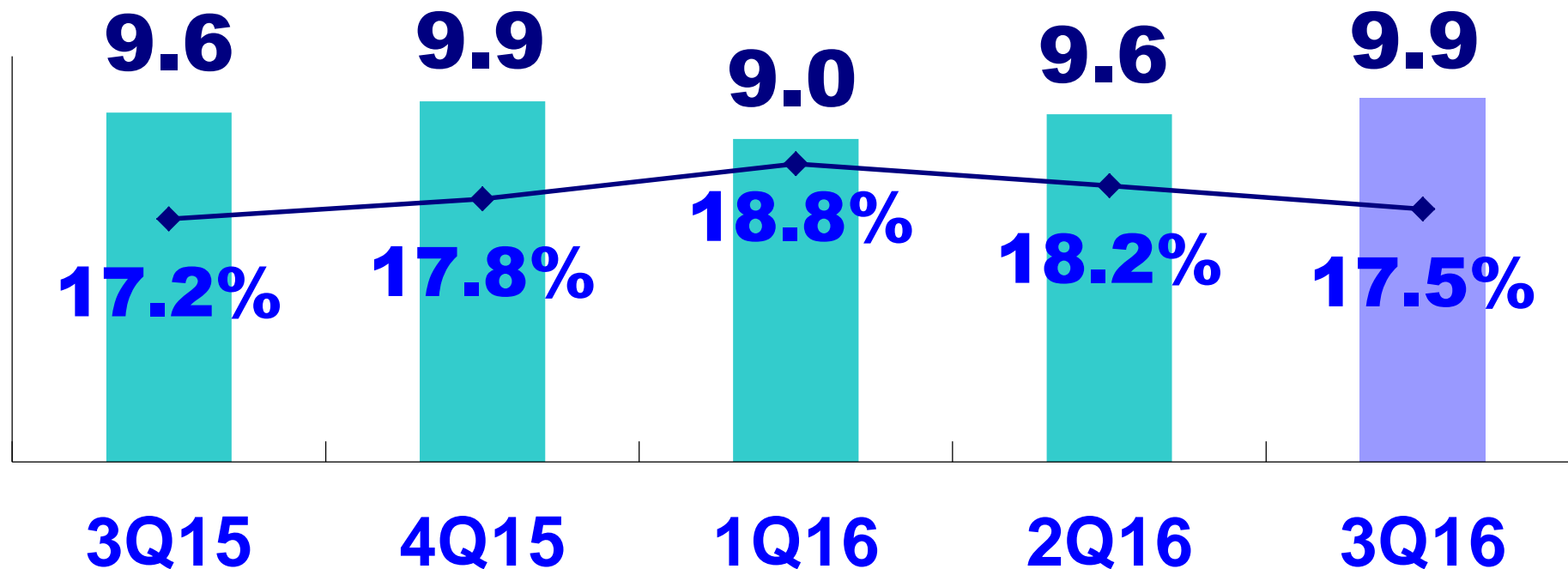
Total Operating Expenses

單位：新台幣十億元及營收百分比

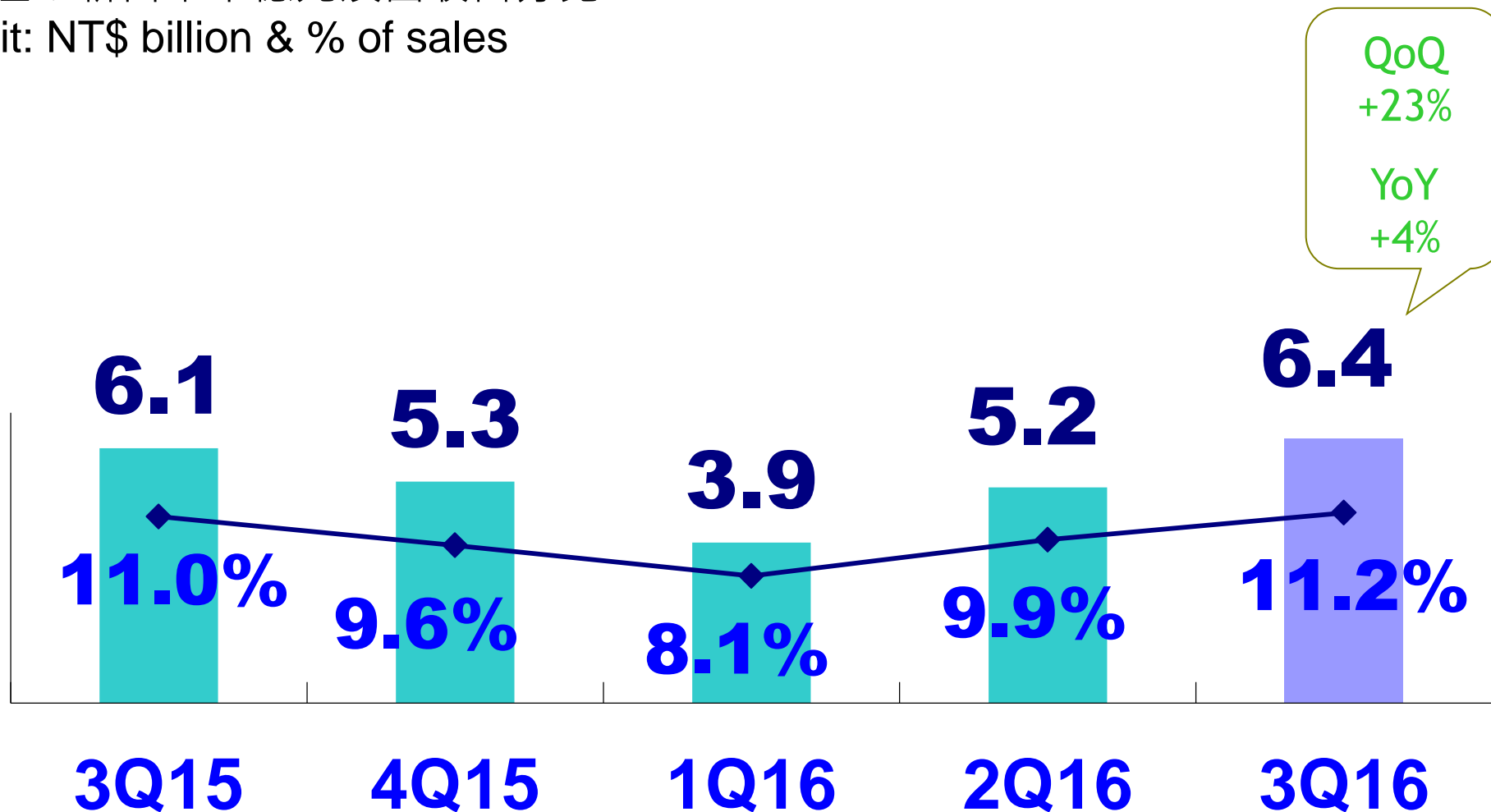
Unit: NT\$ billion & % of sales

QoQ
+4%

YoY
+4%



單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



單位：新台幣百萬元

Unit: NT\$ million

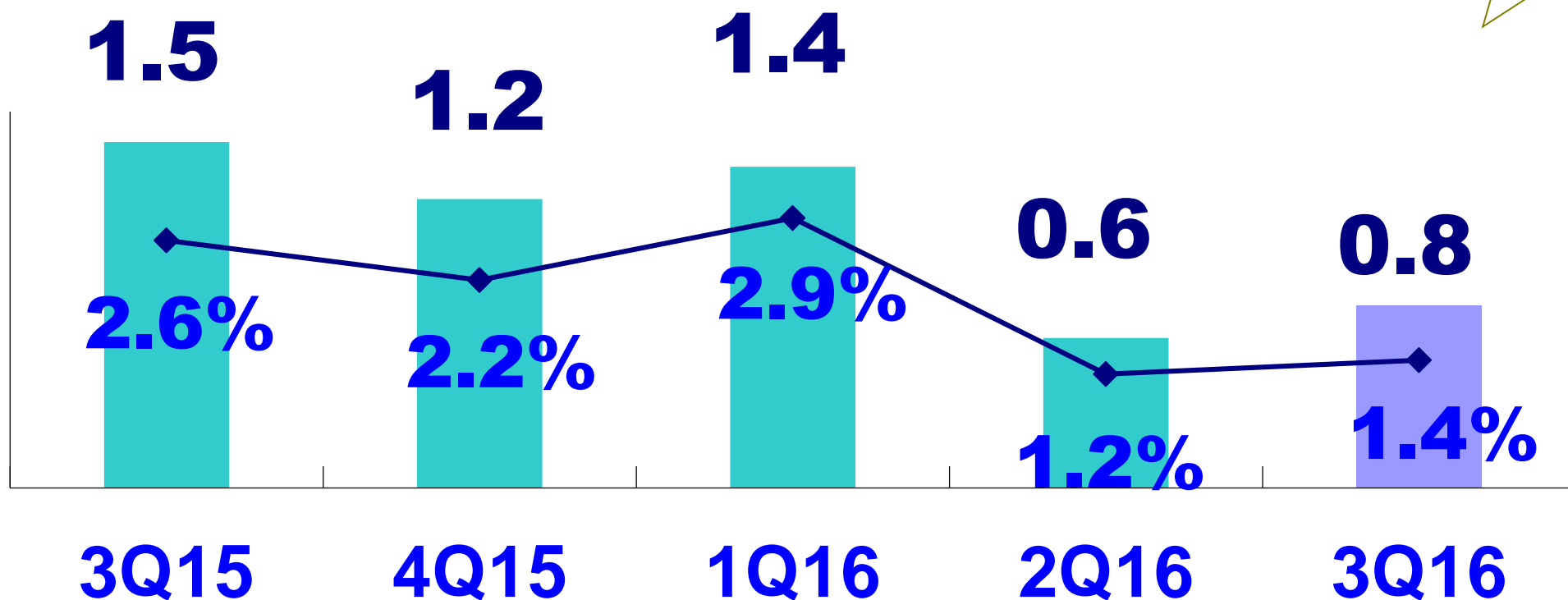
	3Q15	2Q16	3Q16
電源及零組件 (Power Electronics)	4,723	3,670	4,796
能源管理 (Energy Management)	1,536	1,884	1,630
智能綠生活 (Smart Green Life)	1,120	914	1,072

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales

QoQ
+22%

YoY
-47%





業外損益細項

Non-Operating Profit Breakdown

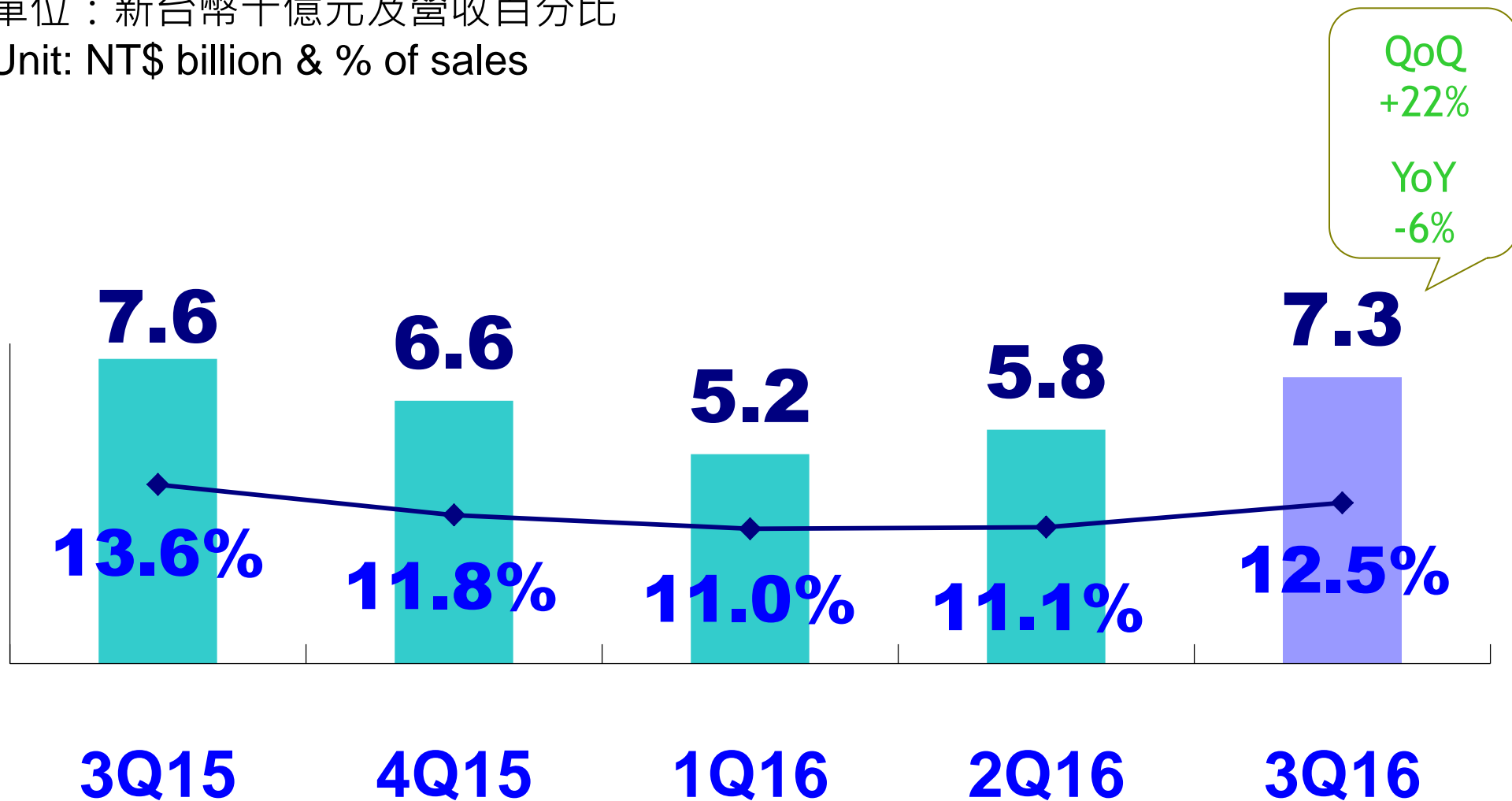
單位：新台幣百萬元

Unit: NT\$ million

NTD\$M元	3Q15	2Q16	3Q16
處分投資 (Investment disposal)	14	22	61
採權益法之投資損益 (Investment income under equity method)	305	221	232
利息收益淨額 (Interest income)	(6)	71	38
滙兌損益 (FX income)	451	72	(63)
其他 (Others)	706	252	508
合計 (Total)	1,470	638	776

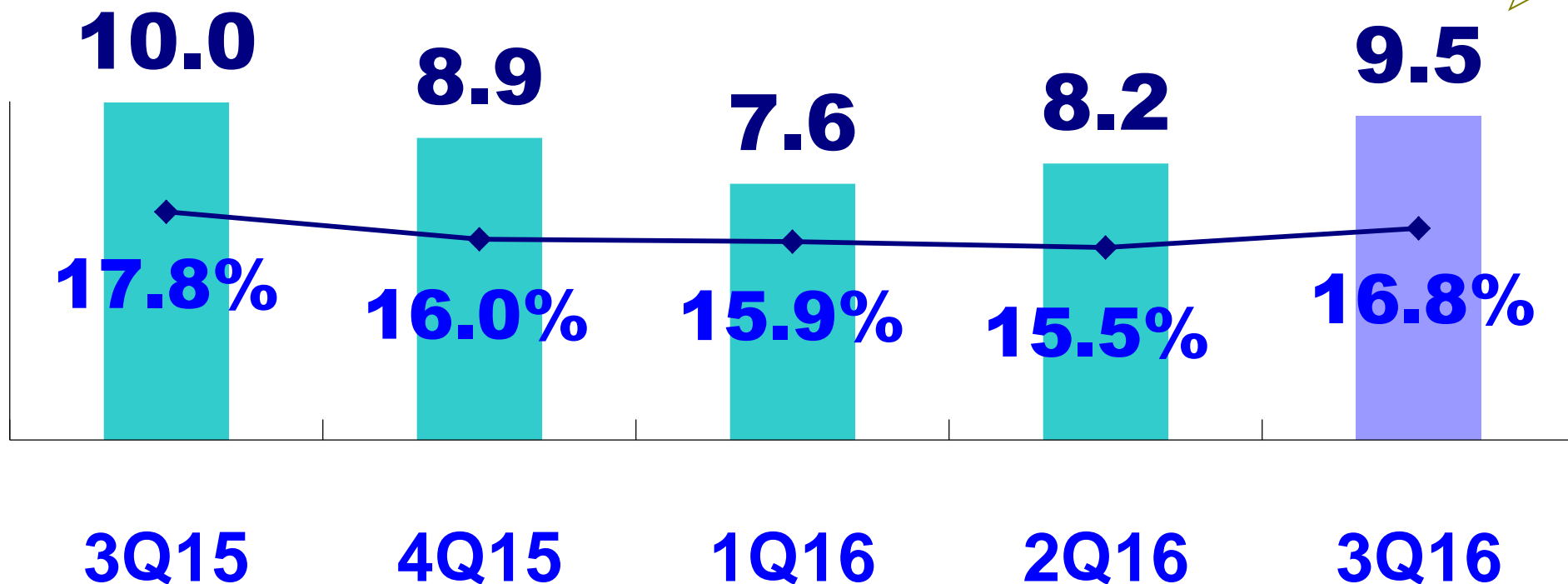
單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales



單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales

QoQ
+17%
YoY
-4%





所得稅與非控制權益

Income Tax & Non-Controlling Interest

單位：新台幣百萬元

Unit: NT\$ million

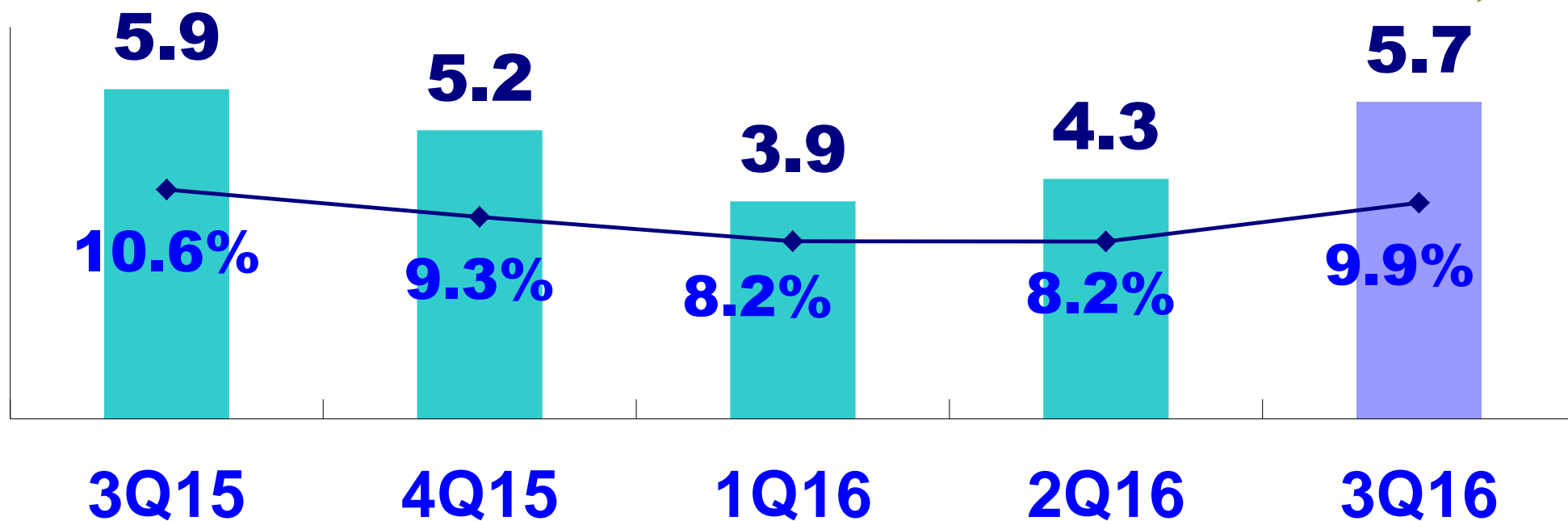
	3Q15	2Q16	3Q16
稅前淨利 (Profit before income tax)	7,616	5,841	7,154
所得稅 (Income tax)	(1,488)	(1,475)	(1,377)
非控制權益 (Non-controlling interest)	(232)	(73)	(111)
稅後淨利 (Net profit after tax)	5,896	4,293	5,666

單位：新台幣十億元及營收百分比

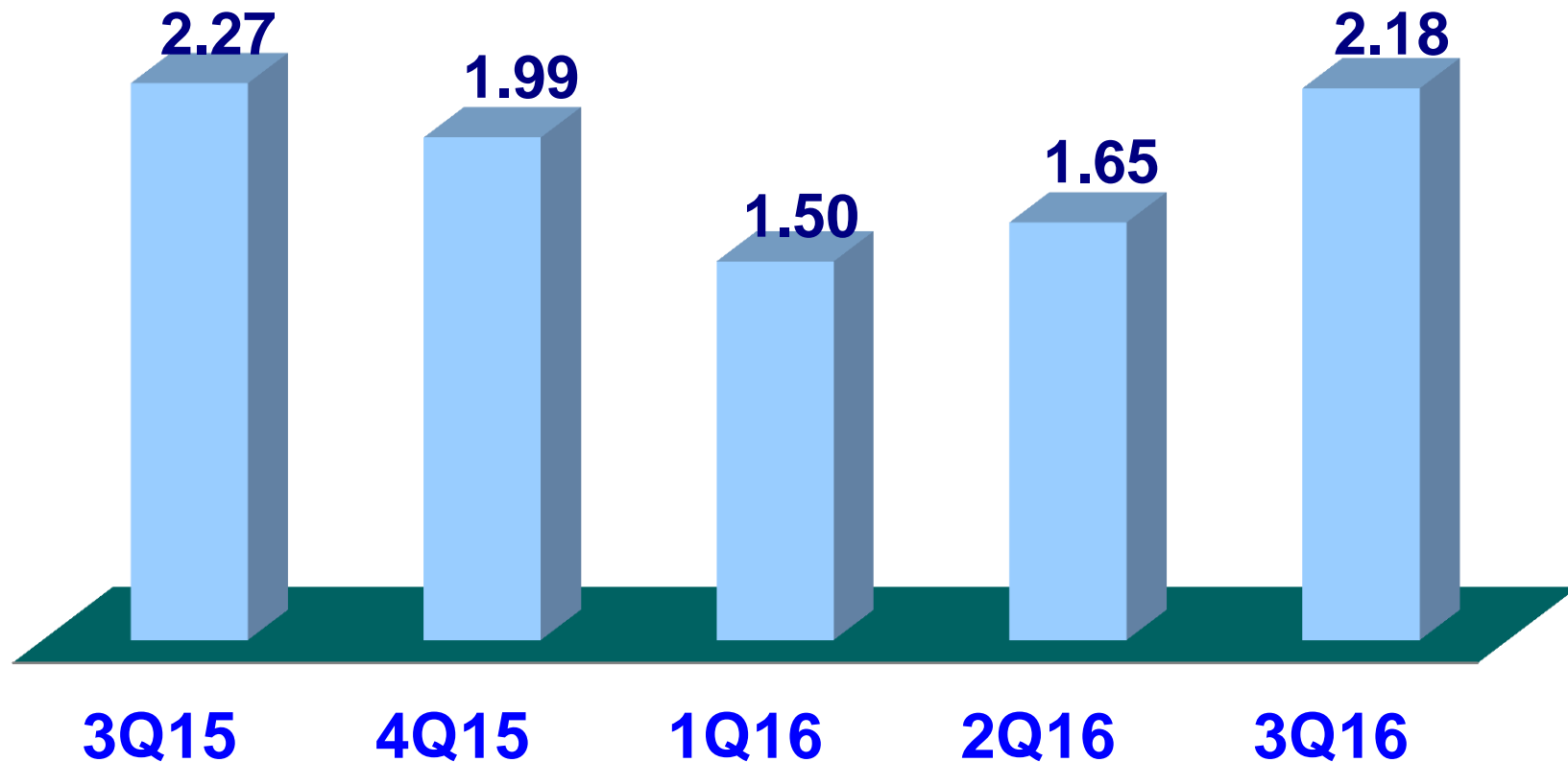
Unit: NT\$ billion & % of sales

QoQ
+32%

YoY
-4%



每股淨利(新台幣元) EPS (unit: NT\$)



*每股盈餘之設算基於在外流通股數25.98億股，2015年數字未經會計師核閱。

*EPS based on shares outstanding of 2,598 million. The figures of Y2015 have not been reviewed by CPA.



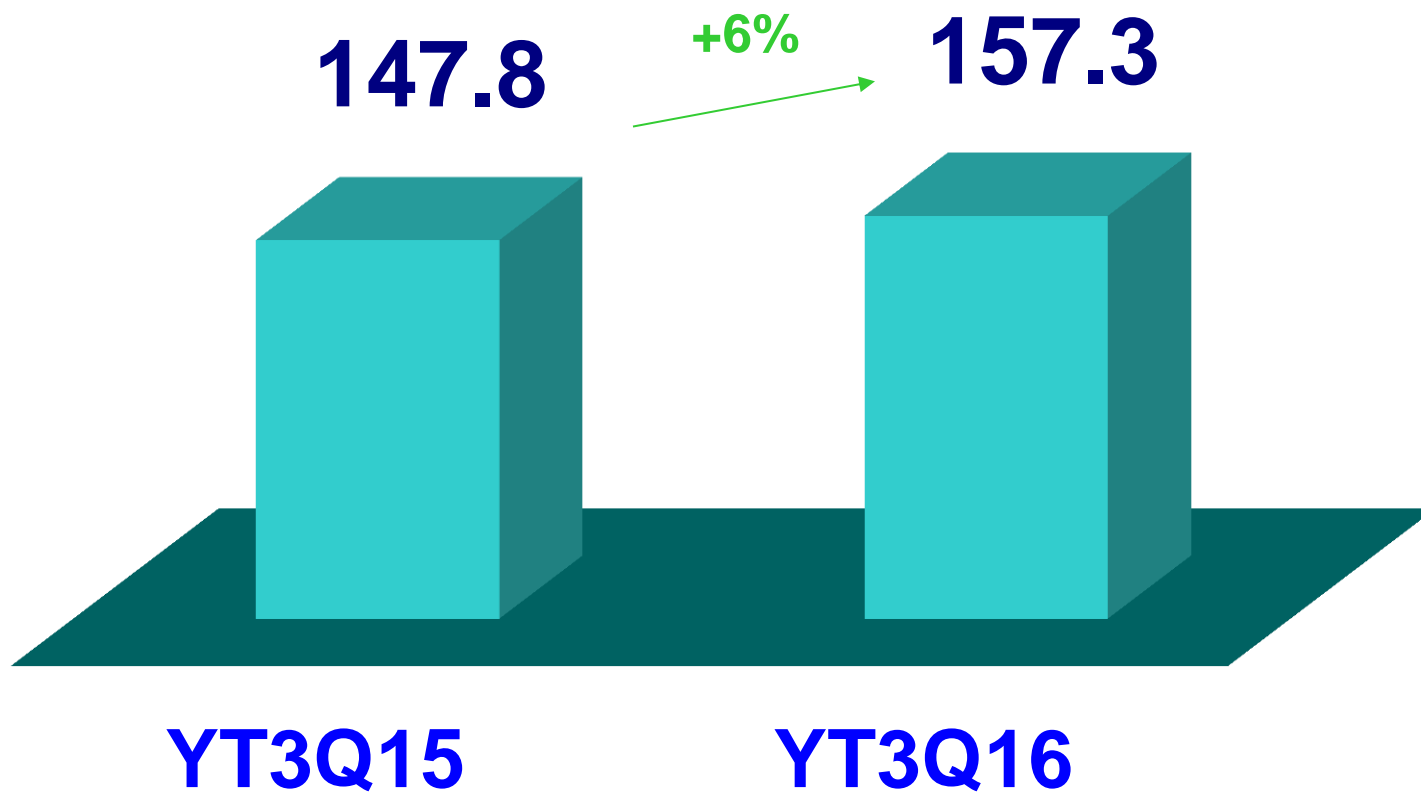
2016年前三季結算數字

2016 Year-to-3Q Accumulated Results



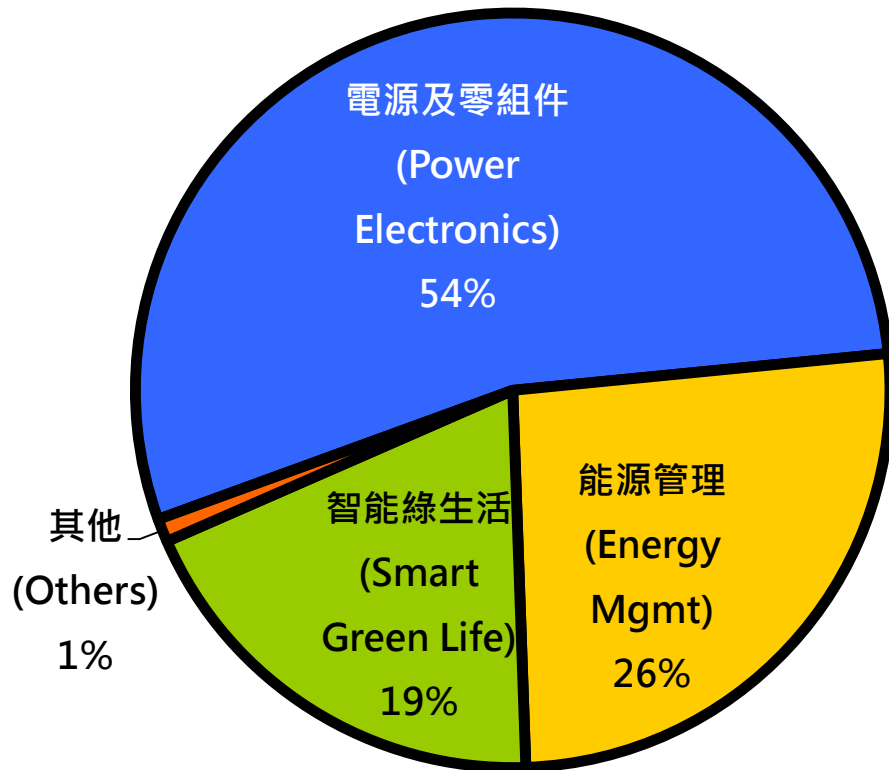
合併營收 Sales Revenue

單位：新台幣十億元
Unit: NT\$ billion

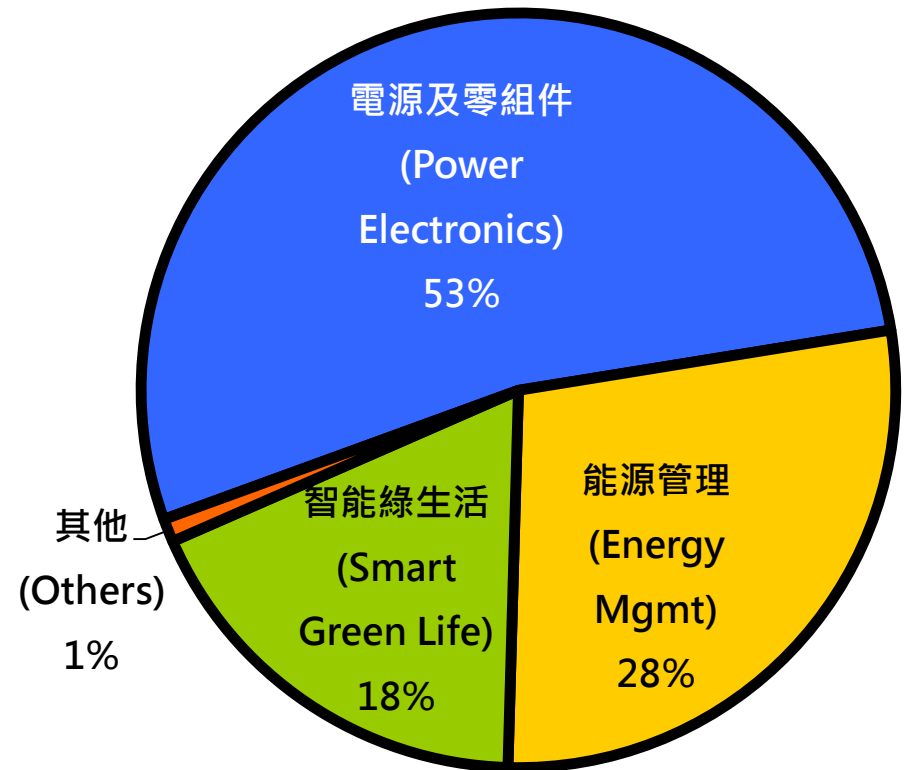


Sales Revenue by Business

YT3Q15



YT3Q16





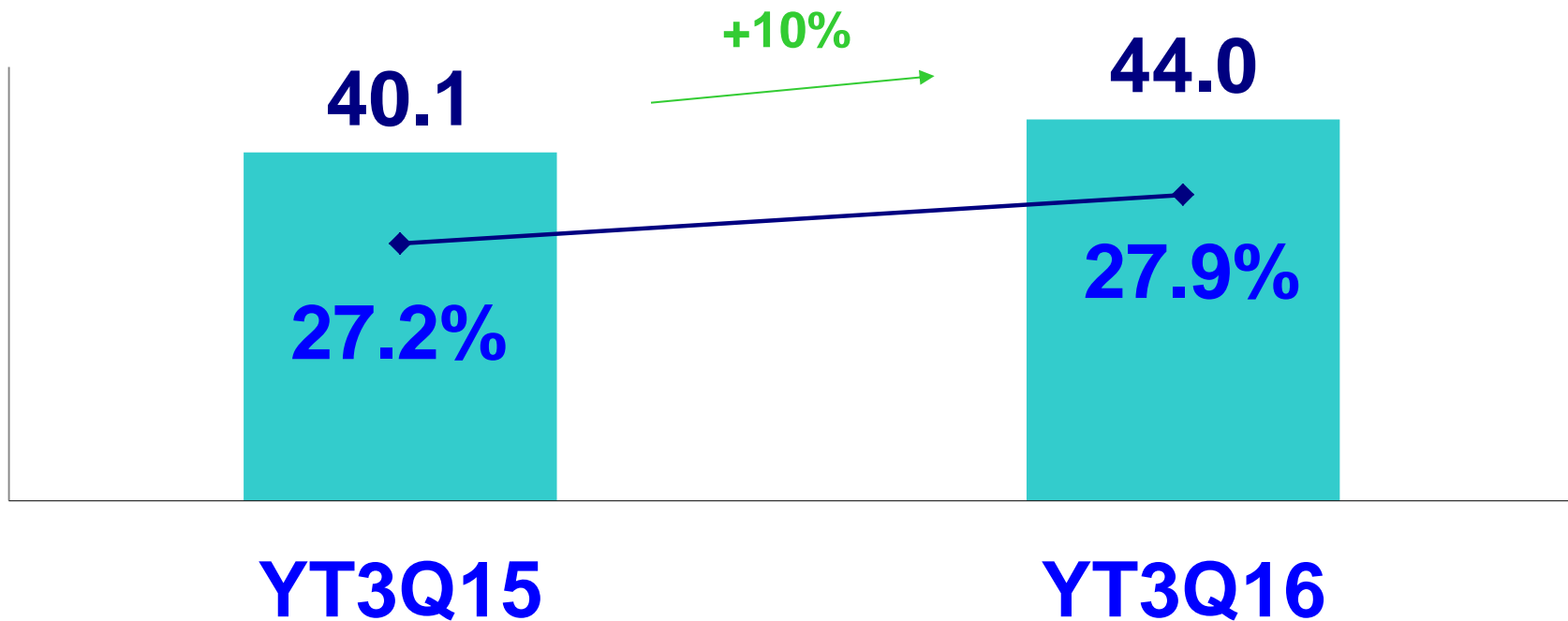
Sales Revenue by Business

單位：新台幣百萬元

Unit: NT\$ million

	YT3Q15	YT3Q16	Change
電源及零組件 (Power Electronics)	80,603	82,695	3%
能源管理 (Energy Management)	38,158	43,676	15%
智能綠生活 (Smart Green Life)	28,097	28,638	2%

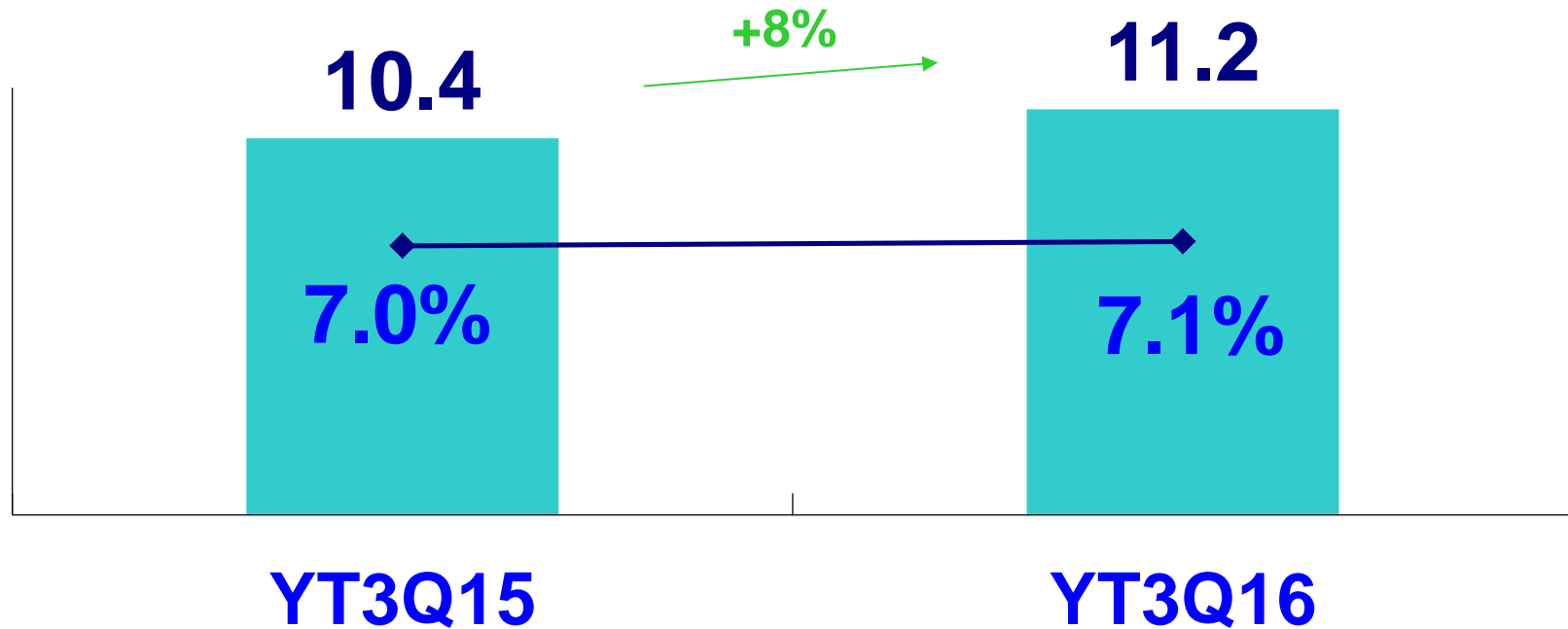
單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales





研發費用 R&D Expenses

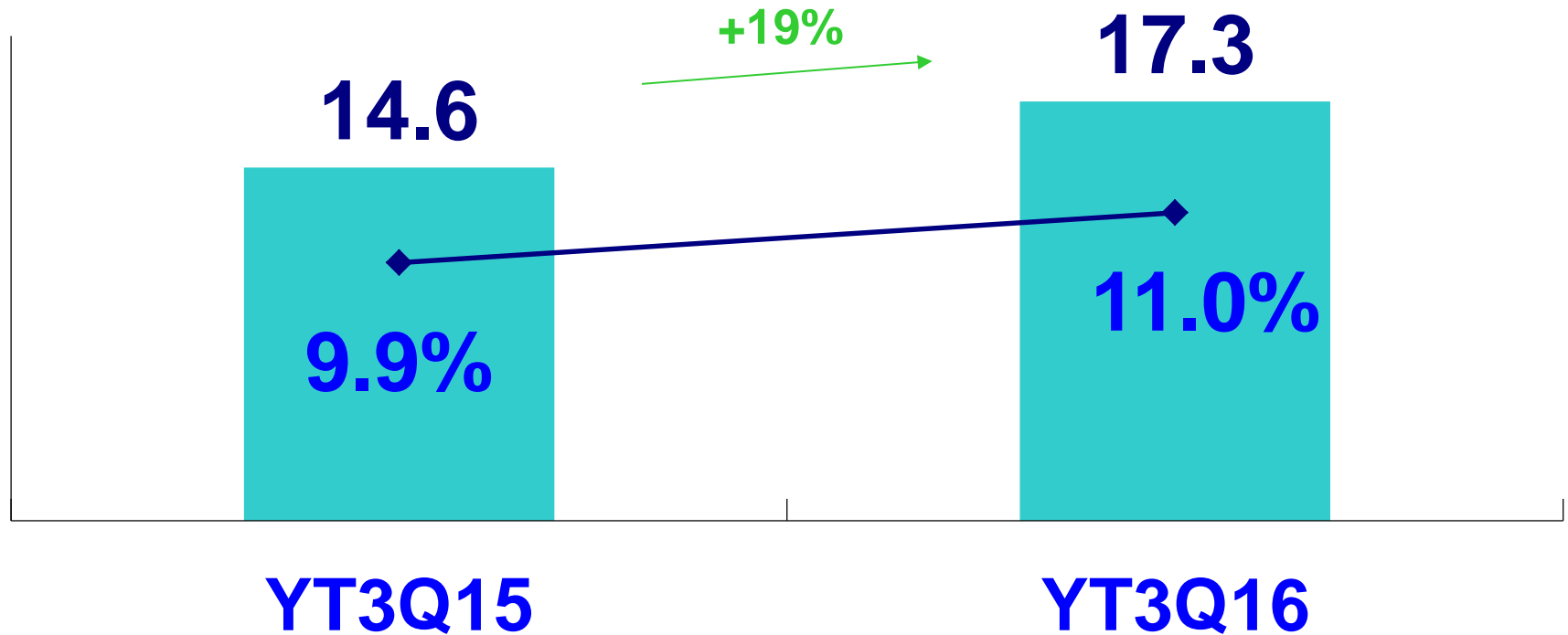
單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales





銷管費用 SG&A Expenses

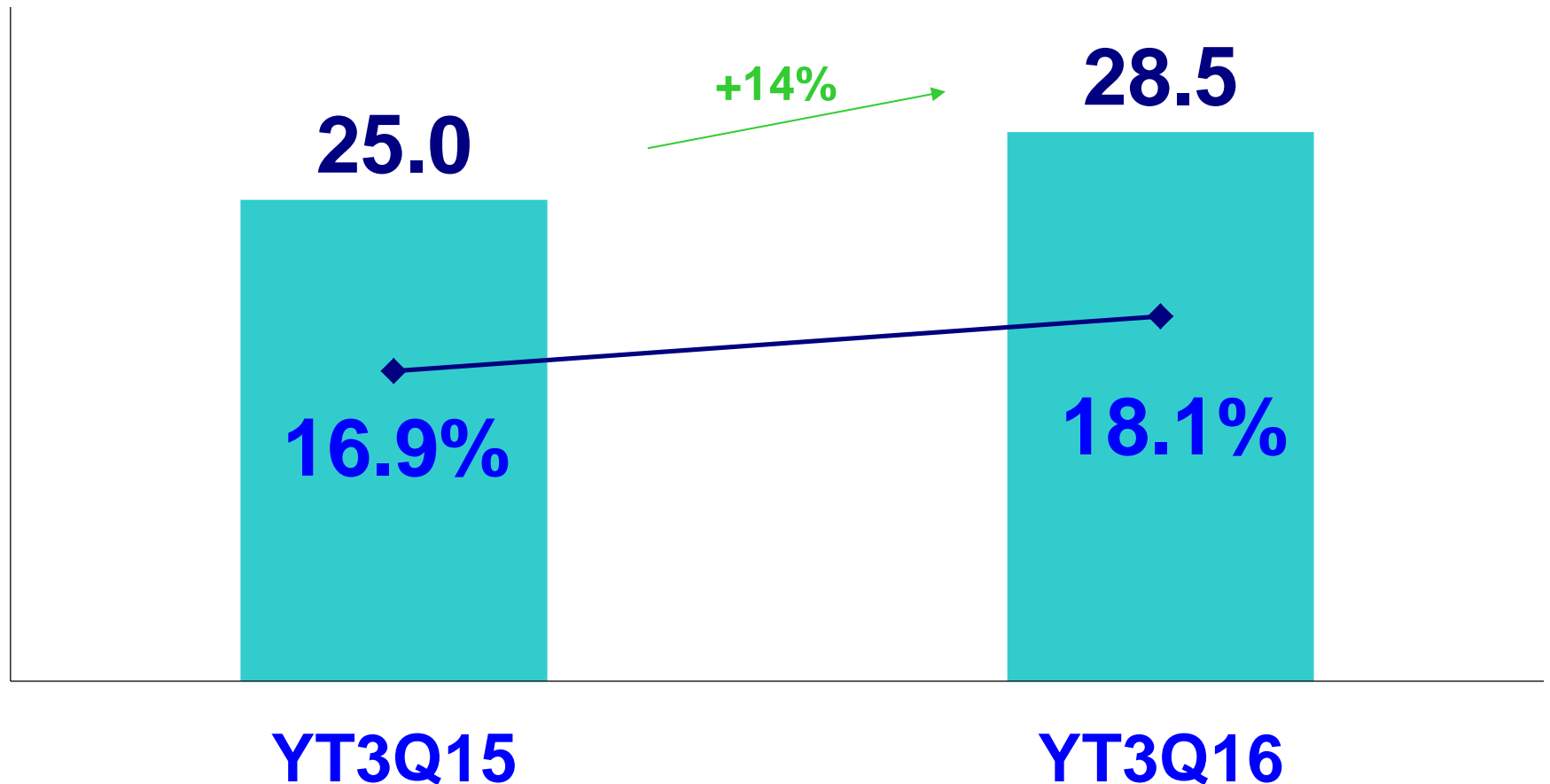
單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



Total Operating Expenses

單位：新台幣十億元及營收百分比

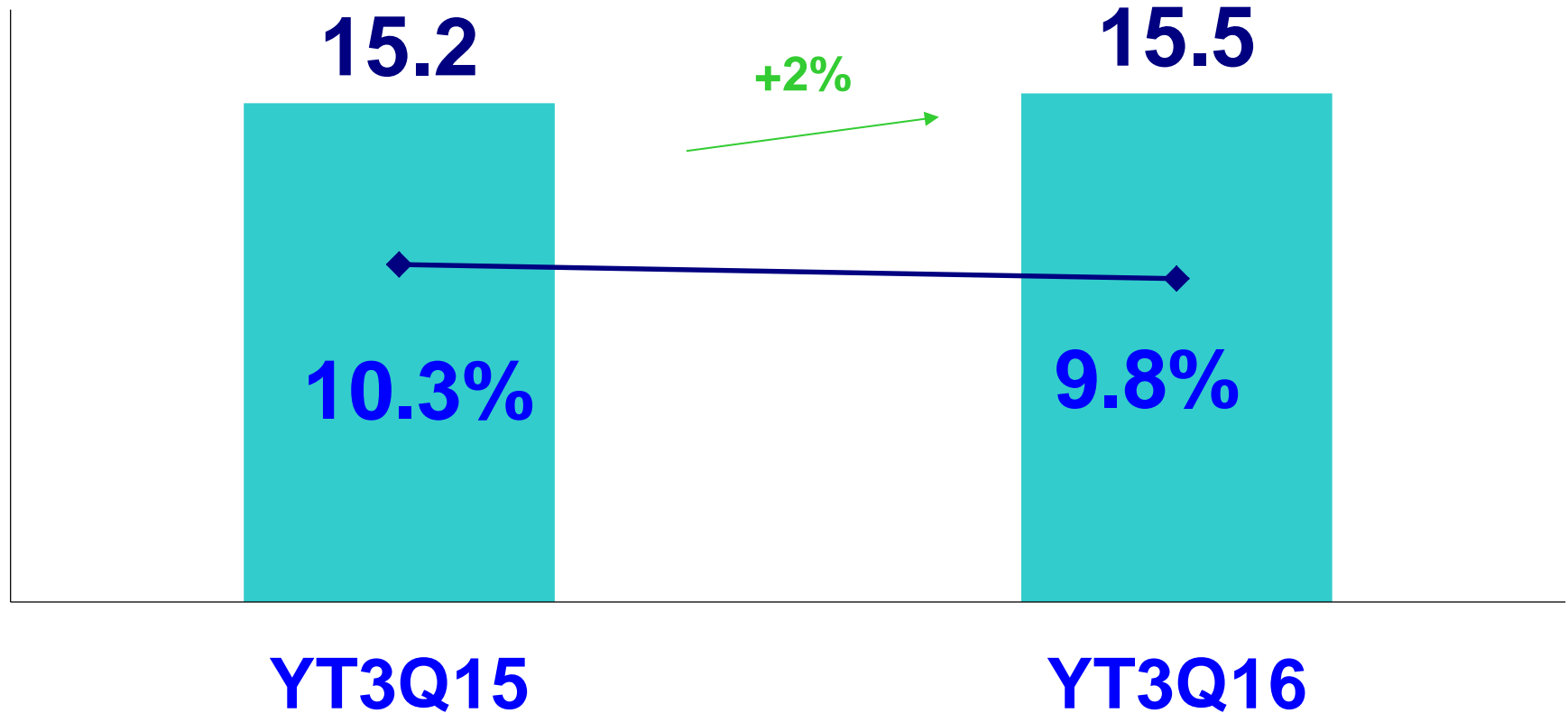
Unit: NT\$ billion & % of sales





營業淨利 Operating Profit

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales





主要部門營業淨利 Operating Profit by Sector

單位：新台幣百萬元

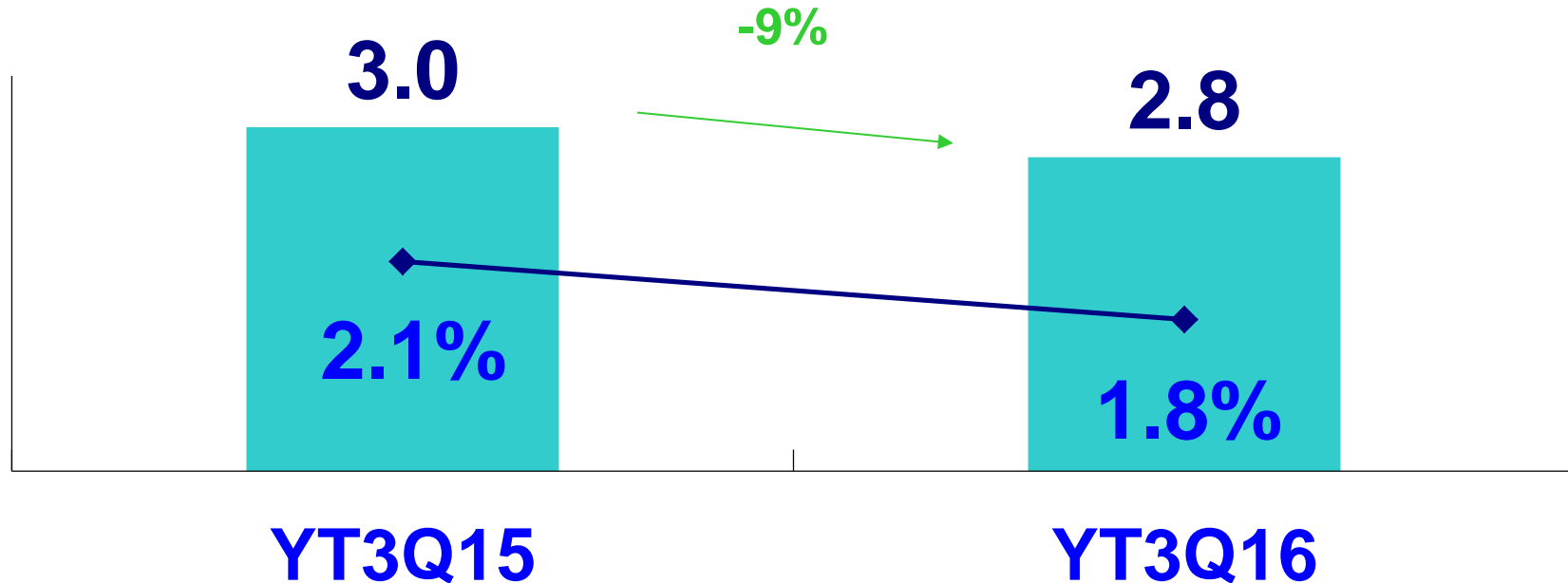
Unit: NT\$ million

	YT3Q15	YT3Q16
電源及零組件 (Power Electronics)	11,564	11,744
能源管理 (Energy Management)	4,769	4,901
智能綠生活 (Smart Green Life)	2,635	2,494



業外損益 Non-Operating Profit

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales





Non-Operating Profit Breakdown

單位：新台幣百萬元

Unit: NT\$ million

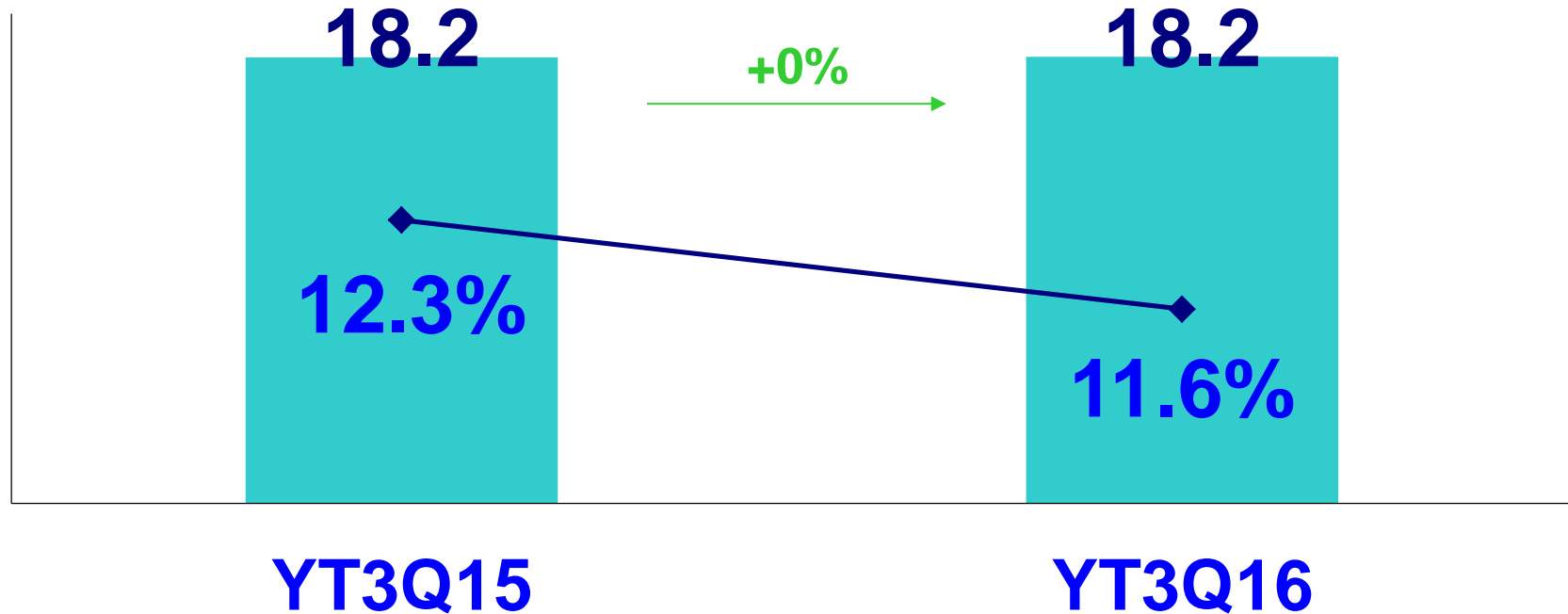
NTD\$M元	YT3Q15	YT3Q16
處分投資 (Investment disposal)	(227)	175
採權益法之投資損益 (Investment income under equity method)	908	669
利息收益淨額 (Interest income)	145	171
滙兌損益 (FX income)	612	46
其他 (Others)	1,609	1,719
合計 (Total)	3,047	2,780



稅前淨利

Profit before Income Tax

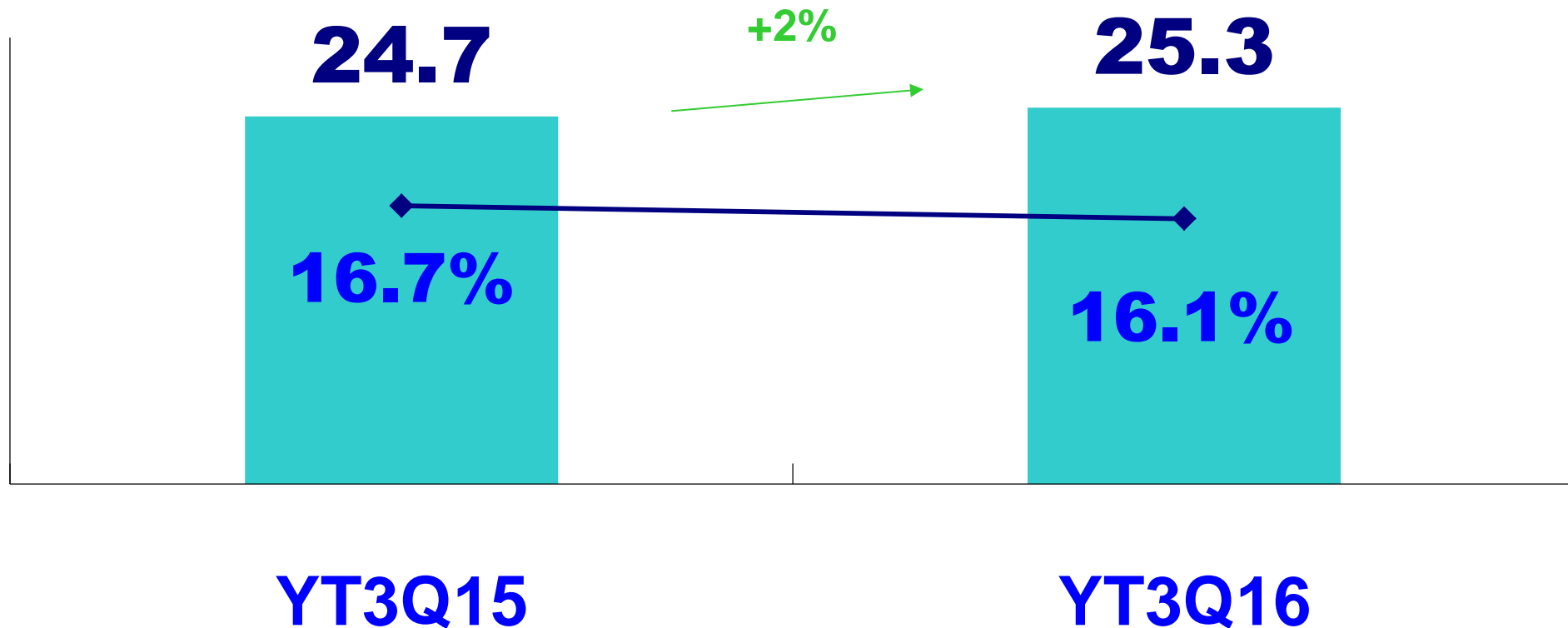
單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales





息稅折舊及攤銷前利潤 EBITDA

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales





所得稅與非控制權益

Income Tax & Non-Controlling Interest

單位：新台幣百萬元

Unit: NT\$ million

	YT3Q15	YT3Q16
稅前淨利(Profit before Income Tax)	18,205	18,231
所得稅(Income Tax)	(3,606)	(4,041)
非控制權益(Non-controlling interest)	(1,043)	(344)
稅後淨利(Net profit after tax)	13,556	13,846

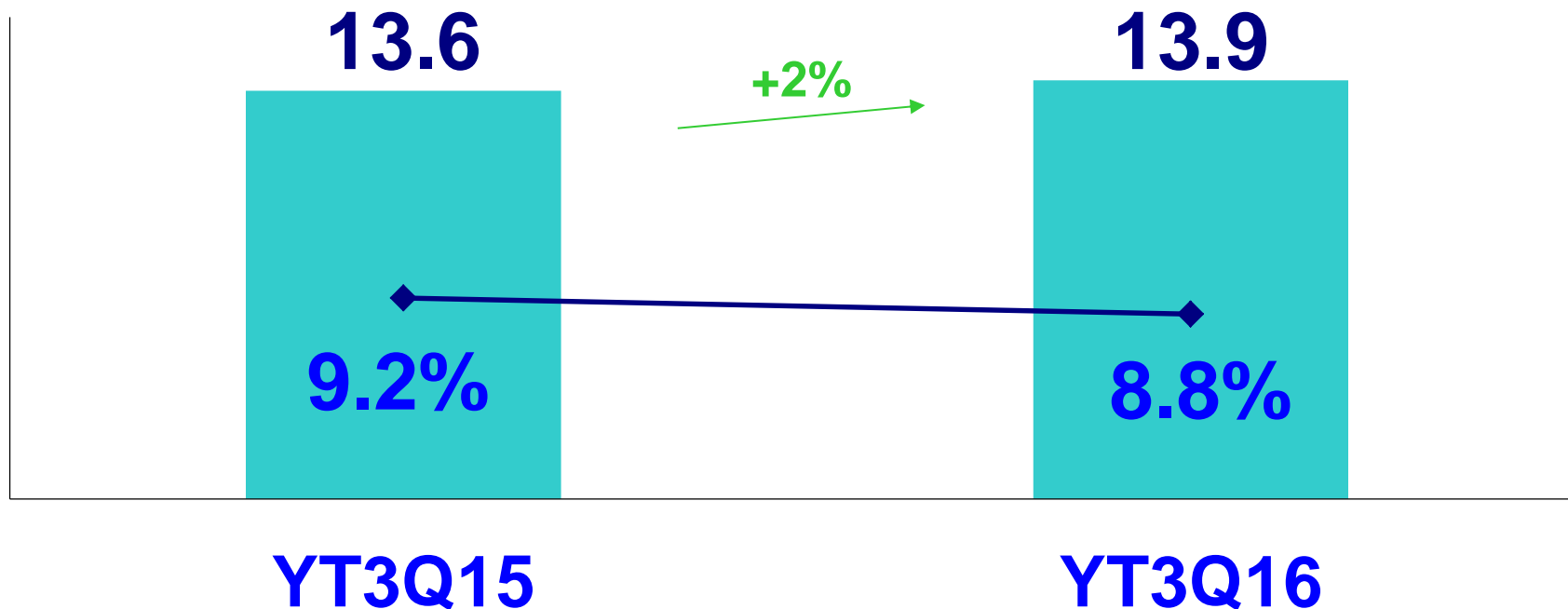


稅後淨利

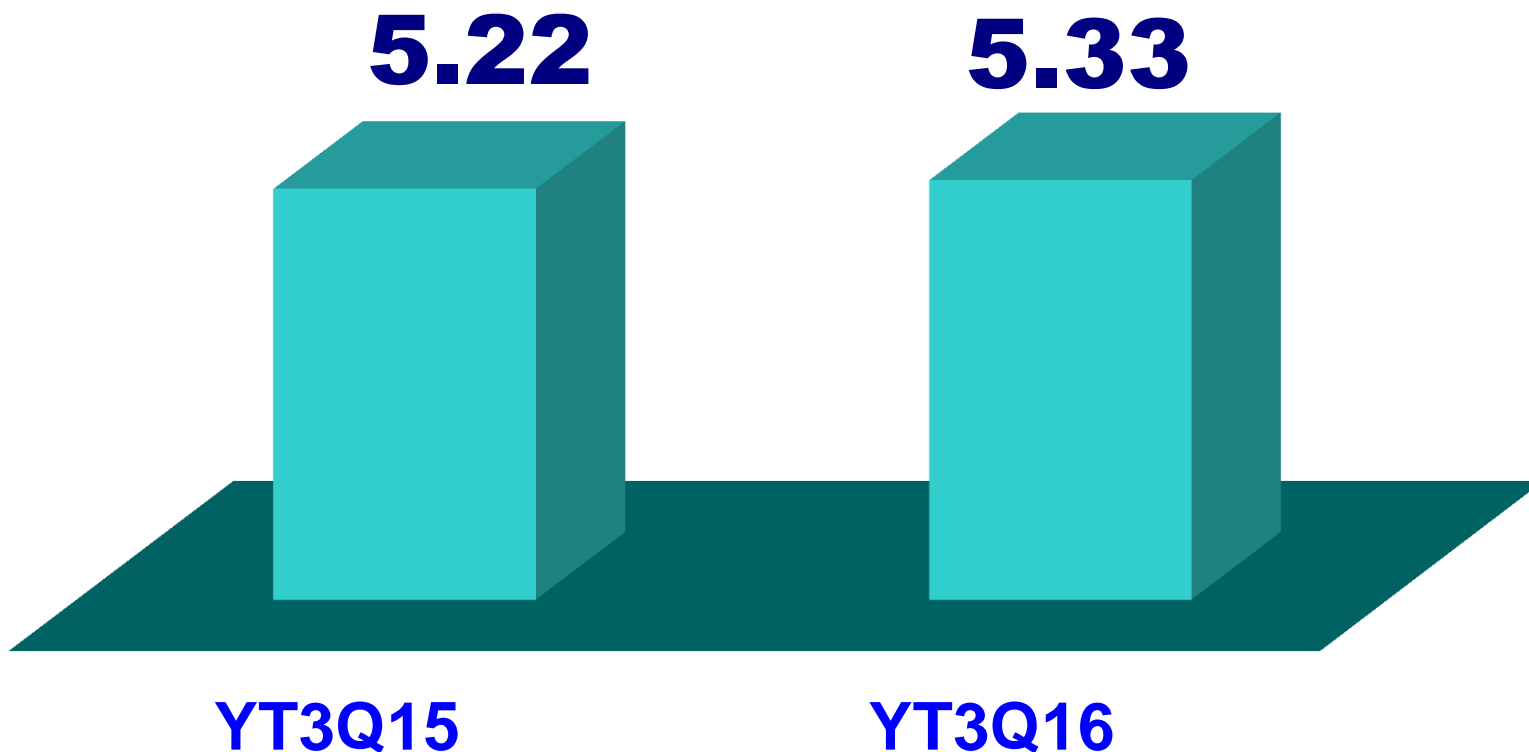
Net Profit after Tax

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales



每股淨利(新台幣元) EPS (unit: NT\$)



*每股盈餘之設算基於在外流通股數25.98億股，2015年數字未經會計師核閱。

*EPS based on shares outstanding of 2,598 million. The figures of Y2015 have not been reviewed by CPA.

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